

# Forward-Looking / Cautionary Statements

This presentation, including any oral statements made regarding the contents of this presentation, contains forward-looking statements as defined under Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, that address activities that Vital Energy, Inc. (together with its subsidiaries, the "Company", "Vital" or "VTLE") assumes, plans, expects, believes, intends, projects, indicates, enables, transforms, estimates or anticipates (and other similar expressions) will, should or may occur in the future are forward-looking statements. The forward-looking statements are based on management's current belief, based on currently available information, as to the outcome and timing of future events. Such statements are not guarantees of future performance and involve risks, assumptions and uncertainties.

General risks relating to Vital Energy include, but are not limited to, continuing and worsening inflationary pressures and associated changes in monetary policy that may cause costs to rise; changes in domestic and global production, supply and demand for commodities, including as a result of actions by the Organization of Petroleum Exporting Countries and other producing countries ("OPEC+") and the Russian-Ukrainian or Israel-Hamas military conflicts, the decline in prices of oil, natural gas liquids and natural gas and the related impact to financial statements as a result of asset impairments and revisions to reserve estimates, reduced demand due to shifting market perception towards the oil and gas industry; competition in the oil and gas industry; the ability of the Company to execute its strategies, including its ability to successfully identify and consummate strategic acquisitions at purchase prices that are accretive to its financial results and to successfully integrate acquired businesses, assets and properties, pipeline transportation and storage constraints in the Permian Basin, the effects and duration of the outbreak of disease and any related government policies and actions, long-term performance of wells, drilling and operating risks, the possibility of production curtailment, the impact of new laws and regulations, including those related to climate change, the impact of legislation or regulatory initiatives intended to address induced seismicity on our ability to conduct our operations; hadging activities, tariffs on steel, the impact of new event the related and safety requirements applicable to the Company's business activities, the possibility of the elimination of federal income tax deductions for oil and gas exploration and development and imposition of any additional taxes under the IRA or otherwise, and other risks described in its Annual Report on Form 10-K for the year ended December 31, 2022 and those set forth from time to time in other filings with the Securities and Exchange Com

Any forward-looking statement speaks only as of the date on which such statement is made. Vital does not intend to, and disclaims any obligation to, correct, update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law.

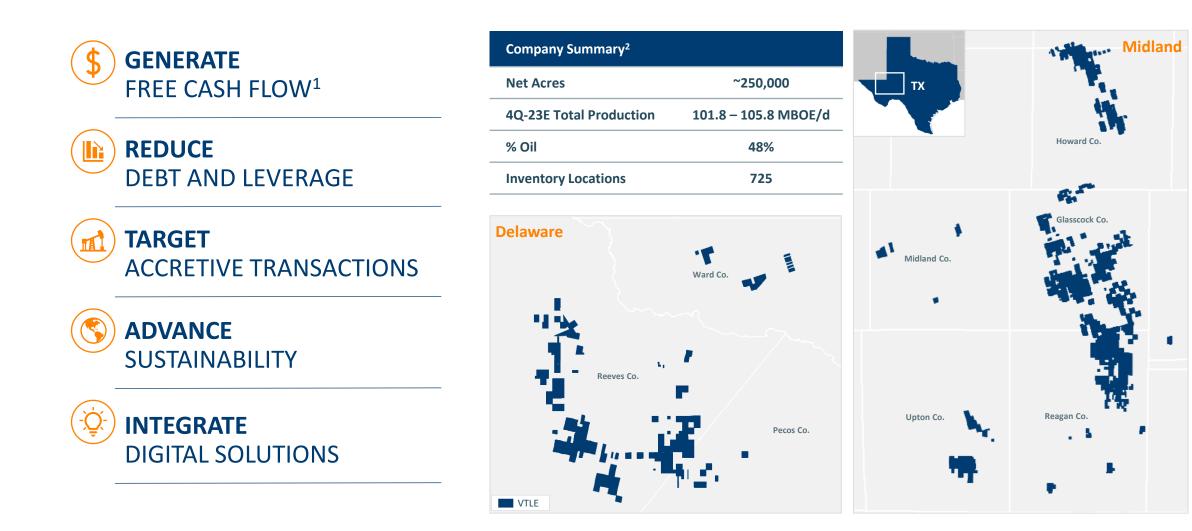
The SEC generally permits oil and natural gas companies, in filings made with the SEC, to disclose proved reserves, which are reserve estimates that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions, and certain probable and possible reserves that meet the SEC's definitions for such terms. In this presentation, the Company may use the terms "resource play," "estimated ultimate recovery," or "EURs," "type curve" and "standardized measure," each of which the SEC guidelines restrict from being included in filings with the SEC without strict compliance with SEC definitions. These terms refer to the Company to refer to the estimated quantities of hydrocarbons that may be added to proved reserves, largely from a specified resource play potentially supporting numerous drilling locations. A "resource play" is a term used by the Company to refer to the estimated quantities of hydrocarbons known to exist over a large areal expanse and/or thick vertical section potentially supporting numerous drilling locations, which, when compared to a conventional play, typically has a lower geological and/or commercial development risk. "EURS" are based on the Company's previous operating experience in a given area and publicly available information relating to the operations of producers who are conducting operations in these areas. Unbooked resource potential and "EURs" do not constitute reserves within the meaning of the Society of Petroleum Engineer's Petroleum Resource Management System or SEC rules and do not include any proved reserves, avell as actual drilling reserves that may be ultimately recovered from the Company's neiterests may differ substantially from those presented herein. Factors affecting ultimate recovery include the scope of the Company's oneign drilling program, which will be directly affected by the availability of capital, decreases in oil, natural gas liquids and natural gas prices, an

This presentation includes financial measures that are not in accordance with generally accepted accounting principles ("GAAP"), such as Free Cash Flow and Consolidated EBITDAX. While management believes that such measures are useful for investors, they should not be used as a replacement for financial measures that are in accordance with GAAP. For definitions of such non-GAAP financial measures and their reconciliations to the most comparable GAAP measures, please see the Appendix.

Unless otherwise specified, references to "average sales price" refer to average sales price excluding the effects of the Company's derivative transactions. All amounts, dollars and percentages presented in this presentation are rounded and therefore approximate.



### **Disciplined Permian Basin Producer**





## **Exceptional Third-Quarter 2023 Performance**



# \$214 million

Free Cash Flow<sup>1</sup>

#### Cash Flows from Operating Activities

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2

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#### Continued execution of acquisition strategy

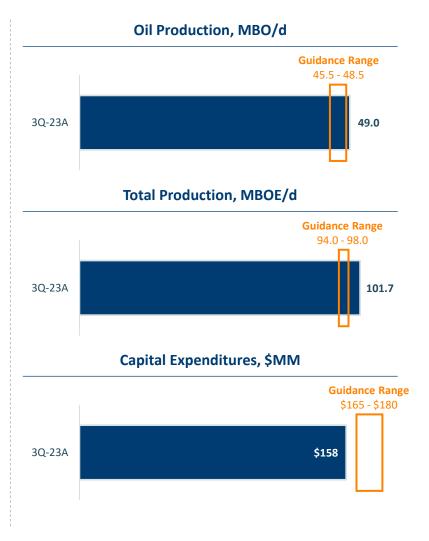
- Announced three Permian acquisitions adding a combined 53,000 net acres and 150 high-value gross locations (Maple closed October 31; Henry and Tall City are expected to close in early November)
- Successfully integrated Driftwood and Forge acquisitions

#### Exceeded high-end of guidance with record oil and total production

• Strong performance from recently completed wells across portfolio

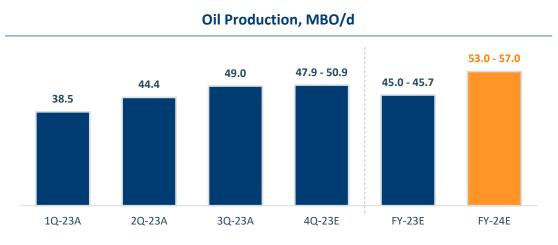
#### Capital expenditures below guidance

- Savings on facilities investments on recently acquired assets
- Reduced Howard County drilling and completions costs

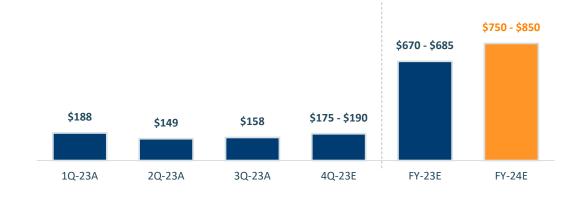




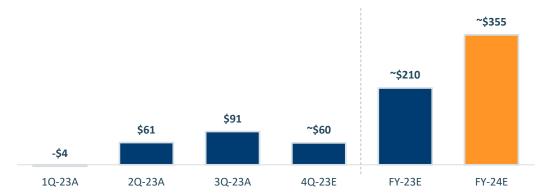
### **Strong Operational Performance and Accretive Transactions Enhance Outlook**



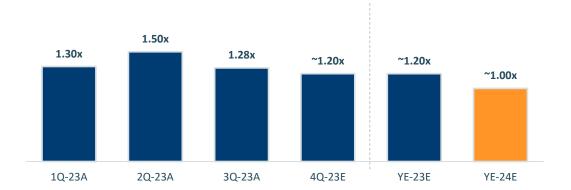
Capital Expenditures, \$MM



Free Cash Flow<sup>1,2</sup>, \$MM



Net Debt to Consolidated EBITDAX<sup>1,3</sup>

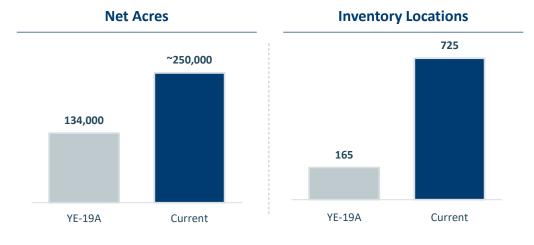




<sup>1</sup>See Appendix for definitions and reconciliations of non-GAAP financial measures. <sup>2</sup>Assumes the following commodity prices: 1Q-23 to 3Q-23 \$77 oil / \$2.70 gas, 4Q-23 \$85 oil / \$3.15 gas price, and FY-24 \$80 oil / \$3.50 gas price. <sup>3</sup>Calculation conforms to credit facility covenant which requires various treatment of asset transaction impacts and utilizes mid-point of guidance ranges.

### **Acquisition Strategy Builds Scale and Extends High-Value Inventory**

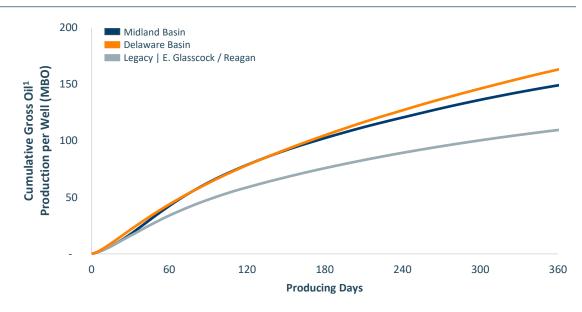
#### 2019 - 22 2023 Howard & W. Glasscock Co. Upton & S. Reagan Co. 2019: 2 transactions / ~11,875 net acres 1Q-23: ~11,200 net acres Howard Co. **Delaware Basin Entry** • 2020: 2 transactions / ~3,850 net acres 2Q-23: ~24,000 net acres Howard & W. Glasscock Co. Henry - Midland & Delaware . 2021: 2 transactions / ~41,000 net acres 3Q-23: ~15,900 net acres E. Glasscock & Reagan Co. Maple - Delaware • 2021: WI Divestiture 3Q-23: ~15,500 net acres Non-Op Divestiture **Tall City - Delaware** 2022: ~1,650 net acres 3Q-23: ~21,450 net acres





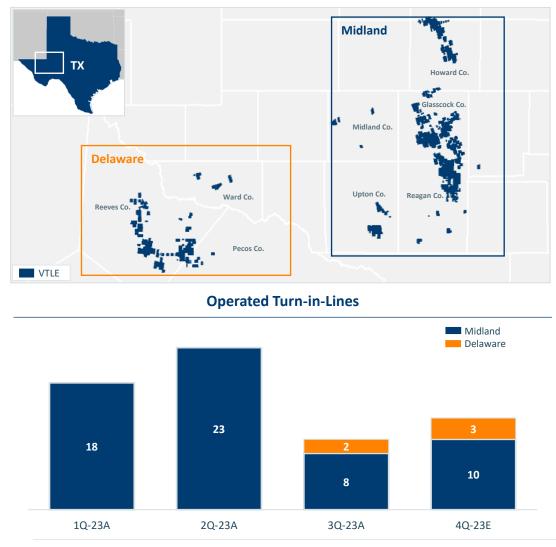
#### Strong Oil Production Growth, MBO/d

#### **Acquired Inventory Improves Capital Efficiency**





# **Dual Basin Footprint Enables Optimization of High-Return Development**



	Delaware	Midland	Combined
Asset Summary			
Net Acres	69,050	181,700	250,750
Inventory Locations	~200 Gross	~525 Gross	725 Gross
Avg. Lateral Length	10,000'	10,750'	10,500'
4Q-23 Guidance			
Capital Expenditures	30% of Total	70% of Total	\$175 - \$190 MM
Avg. Op Rig Count	1.3	2.0	3.3
Avg. Op Frac Crew	0.5	1.1	1.6
Spuds	4 Gross (2.0 Net)	17 Gross (13.5 Net)	21 Gross (15.5 Net)
Completions	6 Gross (4.5 Net)	8 Gross (7.6 Net)	14 Gross (12.1 Net)
Turn-in-Lines	3 Gross (1.6 Net)	10 Gross (9.6 Net)	13 Gross (11.1 Net)



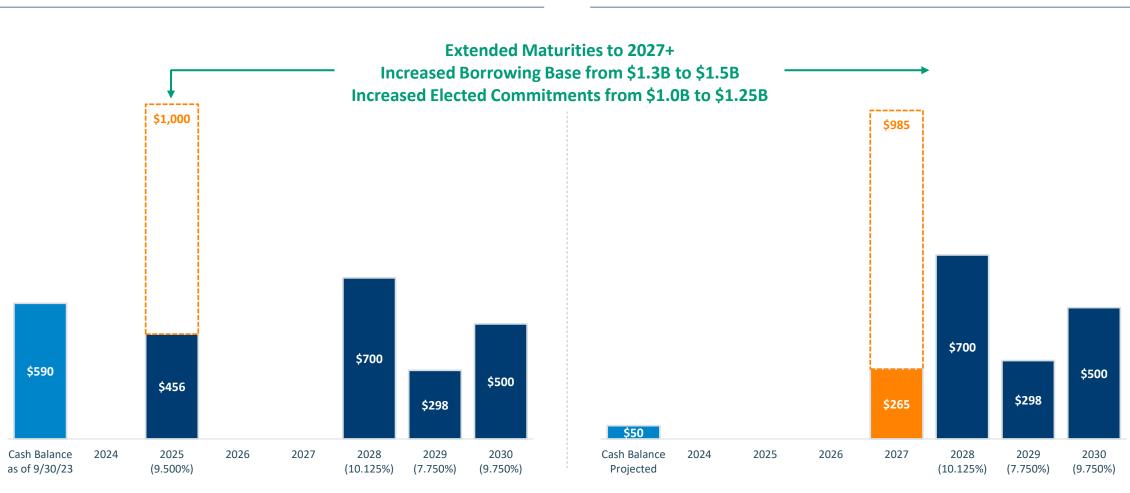
# **Successful Integration of Recent Acquisitions**





## **Improved Debt Maturity Profile and Financial Flexibility**

Debt Maturity Profile as of September 30, 2023, \$MM



Pro Forma Debt Maturity Profile<sup>1</sup>, \$MM

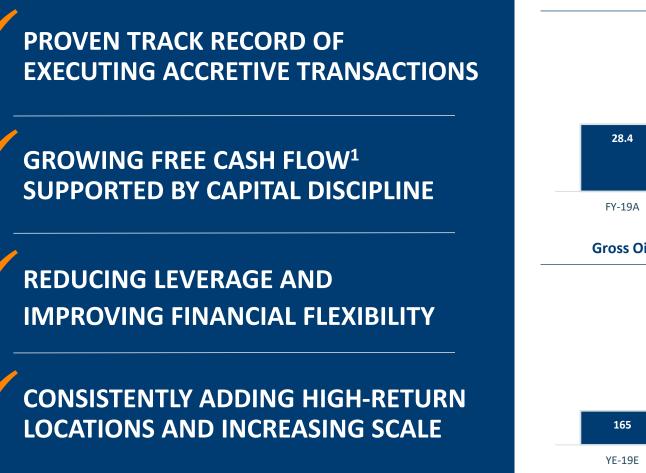
💳 Cash Balance 📰 Sr. Notes 💳 Drawn Credit Facility 🛄 Undrawn Credit Facility

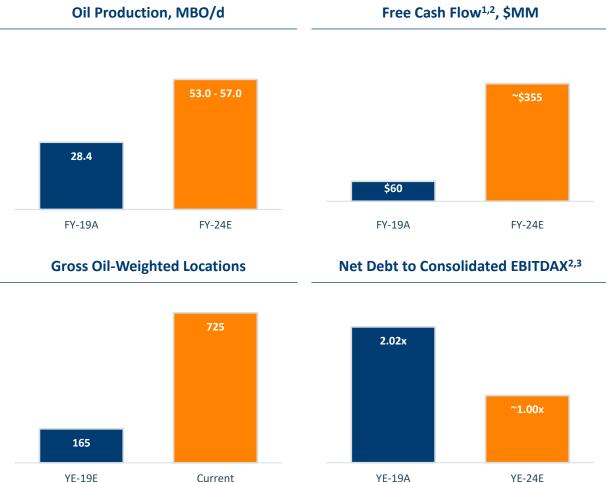


Significant Progress Toward Our Environmental Targets						Social a	nd Gove	rnance Highlights
	Category	2019 Baseline	Target	2022 Performance	Target Status	Safety		
by 2025	Scope 1 GHG emissions	26.03	below 12.5 mtCO <sub>2</sub> e / MBOE	10.70		+	0	Employee safety incidents
2025	intensity	mtCO <sub>2</sub> e / MBOE	(52% reduction from baseline)	mtCO <sub>2</sub> e / MBOE	(59% reduction from baseline)		0	Employee or contractor fatalities
					Chebiourd		0.61	Combined Total Recordable Incident Rate (TRIR), the lowest in Company history
	Methane emissions	0.87%1	below 0.20% (77% reduction from baseline)	0.11%	(87% reduction from baseline)	Diversity, E	Equity and I	nclusion
							<b>60%</b>	Board diversity
	Routine flaring	867 MMCF / year	Zero	<b>500</b> MMCF / year	<b>42%</b> reduction to date		75%	Board Committees led by diverse directors
				<b>40</b> 0/			55%	Employee new hires were diverse
	Recycled water	35% water recycling rate 8 million bbls recycled	50% for completion operations	<b>49%</b> water recycling rate 18.5 million bbls recycled	<b>99%</b> toward our target	Governanc	e	
					86%		2	New board directors
by 2030	Combined Scope 1 and 2		below 10 mtCO₂e / MBOE	12.37	toward our target	$\mathbf{U}$	<b>50%</b>	Of directors have environmental and sustainability expertise
2030	GHG emissions intensity	26.53 mtCO <sub>2</sub> e / MBOE	(62% reduction from baseline)	mtCO <sub>2</sub> e / MBOE	reduction to date		20%	Of STIP and 15% of executive LTIP tied to sustainability and safety performance



### **Investment Opportunity Driven by Expected Value Creation in 2024**







<sup>1</sup>See Appendix for definitions and reconciliations of non-GAAP financial measures. <sup>2</sup>Assumes the following commodity prices: FY-24 \$80 oil / \$3.50 gas. <sup>3</sup>Calculation conforms to credit facility covenant which requires various treatment of asset transaction impacts.



# Appendix

### 4Q-23 & FY-23 Guidance

#### Guidance

	4Q-23	FY-23
Production:		
Total Production (MBOE/D)	101.8 - 105.8	93.6 - 94.6
Crude Oil Production (MBO/D)	47.9 - 50.9	45.0 - 45.7
ncurred Capital Expenditures (\$MM):	\$175 - \$190	\$670 - \$685
verage Sales Price Realizations (excluding derivatives):		
Crude Oil (% of WTI)	101%	_
Natural Gas Liquids (% of WTI)	16%	_
Natural Gas (% of Henry Hub)	44%	_
et Settlements Received (Paid) for Matured Commodity Derivatives (\$MM):		
Crude Oil (\$MM)	\$(29)	_
Natural Gas Liquids (\$MM)	\$0	_
Natural Gas (\$MM)	\$3	-
perating Costs and Expenses (\$/BOE):		
Lease Operating Expenses	\$8.35	-
Production and Ad Valorem Taxes (% of Oil, NGL & Natural Gas Revenues)	6.50%	_
Oil Transportation and Marketing Expenses	\$1.05	-
Gas Gathering, Processing and Transportation Expenses <sup>1</sup>	\$0.25	_
General and Administrative Expenses (excluding LTIP & Transaction Expense)	\$2.05	-
General and Administrative Expenses (LTIP Cash)	\$0.15	_
General and Administrative Expenses (LTIP Non-Cash)	\$0.30	-
Depletion, Depreciation and Amortization	\$14.15	_

#### **Commodity Prices Used for 4Q-23**

	Oct-23	Nov-23	Dec-23	4Q-23 Avg.
Crude Oil:				
WTI NYMEX (\$/BBO)	\$85.82	\$85.26	\$84.40	\$85.16
Brent ICE (\$/BBO)	\$88.92	\$89.16	\$88.26	\$88.78
Natural Gas:				
Henry Hub (\$/MMBTU)	\$2.76	\$3.16	\$3.48	\$3.14
Waha (\$/MMBTU)	\$1.45	\$1.38	\$2.99	\$1.94
Natural Gas Liquids:				
C2 (\$/BBL)	\$11.49	\$10.82	\$11.03	\$11.11
C3 (\$/BBL)	\$28.75	\$27.77	\$27.93	\$28.16
IC4 (\$/BBL)	\$40.09	\$40.74	\$39.01	\$39.94
NC4 (\$/BBL)	\$33.62	\$35.39	\$35.44	\$34.81
C5+ (\$/BBL)	\$65.64	\$65.84	\$66.20	\$65.89
Composite (\$/BBL) <sup>2</sup>	\$26.43	\$26.06	\$26.20	\$26.23



<sup>1</sup>Represents a limited number of gas contracts; majority of gas GP&T expenses are included in natural gas and natural gas liquids realized pricing. <sup>2</sup>Current NGL composition C2 (42%), C3 (33%), IC4 (3%), NC4 (11%) and C5+ (11%).

### **Active Hedge Program Protecting Free Cash Flow and Returns**

		4Q-23	1Q-24	2Q-24	3Q-24	4Q-24	FY-24	1Q-25	2Q-25	3Q-25	4Q-25	FY-25
	WTI Swaps	2,760	4,389	4,387	4,802	4,525	18,104	1,530	1,547	184	184	3,445
â	Price	\$75.82	\$73.19	\$74.56	\$76.85	\$76.66	\$75.36	\$75.58	\$75.58	\$75.00	\$75.00	\$75.52
/BBC	WTI Collars	891	-	-	-	-	-	-	-	-	-	-
rice \$	Bought Put	\$69.60	-	-	-	-	-	-	-	-	-	-
30; P	Sold Call	\$87.04	-	-	-	-	-	-	-	-	-	-
le ME	WTI Three-Way Collars	92	61.3	55.65	51.9	48.5	217.35	-	-	-	-	-
/olum	Sold Put	\$45.50	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	-	-	-	-	-
Oil (V	Bought Put	\$57.64	\$66.57	\$66.50	\$66.47	\$66.45	\$66.51	-	-	-	-	-
Crude Oil (Volume MBO; Price \$/BBO)	Sold Call	\$74.25	\$87.14	\$87.09	\$87.06	\$87.05	\$87.09	-	-	-	-	-
0	WTI Midland Basis Swaps	154	82	75	70	66	293	-	-	-	-	-
	Price	\$0.17	\$0.11	\$0.11	\$0.11	\$0.12	\$0.11	-	-	-	-	-
_	Henry Hub Swaps	38,000	6,479,500	6,475,350	6,562,600	6,558,250	26,075,700	-	-	-	-	-
ABTU	Price	\$2.46	\$3.48	\$3.48	\$3.47	\$3.47	\$3.47	-	-	-	-	-
\$/MN	Henry Hub Collars	6,826,534	243,128	214,333	169,320	149,511	776,292	-	-	-	-	-
Price	WTD Floor Price	\$4.11	\$3.40	\$3.36	\$3.44	\$3.40	\$3.40	-	-	-	-	-
ITU; F	WTD Ceiling Price	\$8.34	\$6.11	\$6.00	\$6.22	\$6.12	\$6.11	-	-	-	-	-
MMB	Henry Hub Three-Way Collars	33,500	-	-	-	-	-	-	-	-	-	-
ume	Sold Put	\$2.00	-	-	-	-	-	-	-	-	-	-
(Voli	Bought Put	\$2.50	-	-	-	-	-	-	-	-	-	-
Natural Gas (Volume MMBTU; Price \$/MMBTU)	Sold Call	\$3.01	-	-	-	-	-	-	-	-	-	-
ature	Waha Basis Swaps	10,578,034	6,722,628	6,689,683	6,731,920	6,707,761	26,851,992	-	-	-	-	-
z	Price	(\$1.53)	(\$0.74)	(\$0.74)	(\$0.74)	(\$0.74)	(\$0.74)	-	-	-	-	-



#### **Free Cash Flow**

Free Cash Flow is a non-GAAP financial measure that the Company defines as net cash provided by operating activities (GAAP) before net changes in operating assets and liabilities and non-budgeted acquisition costs, less incurred capital expenditures, excluding non-budgeted acquisition costs. Management believes Free Cash Flow is useful to management and investors in evaluating operating trends in its business that are affected by production, commodity prices, operating costs and other related factors. There are significant limitations to the use of Free Cash Flow as a measure of performance, including the lack of comparability due to the different methods of calculating Free Cash Flow reported by different companies.

The following table presents a reconciliation of net cash provided by operating activities (GAAP) to Free Cash Flow (non-GAAP) for the periods presented:

	Year Ended	Three Months Ended				
(in thousands, unaudited)	December 31, 2019	March 31, 2023	June 30, 2023	September 30, 2023		
Net cash provided by operating activities	\$475,074	\$116,125	\$248,888	\$214,209		
Less:						
Net changes in operating assets and liabilities	(66,193)	(66,756)	38,742	(32,145)		
General and administrative (transaction expenses)	-	(861)	861	(3,120)		
Cash flows from operating activities before net changes in operating assets and liabilities and non-budgeted acquisition costs	541,267	183,742	209,285	249,474		
Less incurred capital expenditures, excluding non-budgeted acquisition costs:						
Oil and natural gas properties <sup>(1)</sup>	470,455	184,114	144,350	154,865		
Midstream and other fixed assets <sup>(1)</sup>	11,125	3,530	4,239	3,321		
Total incurred capital expenditures, excluding non-budgeted acquisition costs	481,580	187,644	148,589	158,186		
Free Cash Flow (non-GAAP)	59,687	(\$3,902)	\$60,696	\$91,288		



#### **Consolidated EBITDAX**

Consolidated EBITDAX is a non-GAAP financial measure defined in the Company's Senior Secured Credit Facility as net income or loss (GAAP) plus adjustments for share-settled equity-based compensation, depletion, depreciation and amortization, impairment expense, gains or losses on disposal of assets, mark-to-market on derivatives, accretion expense, interest expense, income taxes and other non-recurring income and expenses. Consolidated EBITDAX provides no information regarding a company's capital structure, borrowings, interest costs, capital expenditures, working capital movement or tax position. Consolidated EBITDAX does not represent funds available for future discretionary use because it excludes funds required for debt service, capital expenditures, working capital, income taxes, franchise taxes and other commitments and obligations. However, management believes Consolidated EBITDAX is useful to an investor because this measure:

- is used by investors in the oil and natural gas industry to measure a company's operating performance without regard to items that can vary substantially from company to company depending upon accounting methods, the book value of assets, capital structure and the method by which assets were acquired, among other factors;
- helps investors to more meaningfully evaluate and compare the results of the Company's operations from period to period by removing the effect of the Company's capital structure from the Company's operating structure; and
- is used by management for various purposes, including (i) as a measure of operating performance, (ii) as a measure of compliance under the Senior Secured Credit Facility, (iii) in presentations to the board of directors and (iv) as a basis for strategic planning and forecasting.

There are significant limitations to the use of Consolidated EBITDAX as a measure of performance, including the inability to analyze the effect of certain recurring and non-recurring items that materially affect the Company's net income or loss and the lack of comparability of results of operations to different companies due to the different methods of calculating Consolidated EBITDAX, or similarly titled measures, reported by different companies. The Company is subject to financial covenants under the Senior Secured Credit Facility, one of which establishes a maximum permitted ratio of Net Debt, as defined in the Senior Secured Credit Facility, to Consolidated EBITDAX. See Note 7 in the 2022 Annual Report for additional discussion of the financial covenants under the Senior Secured Credit Facility. Additional information on Consolidated EBITDAX can be found in the Company's Tenth Amendment to the Senior Secured Credit Facility, as filed with the SEC on November 3, 2022.



#### **Consolidated EBITDAX**

The following table presents a reconciliation of net income (GAAP) to Consolidated EBITDAX (non-GAAP) for the periods presented:

	Trailing Twelve Months ended								
(in thousands, unaudited)	December 31, 2019	March 31, 2023	June 30, 2023	September 30, 2023					
Net income (loss)	(\$342,459)	\$832,233	\$864,498	\$531,868					
Plus:									
Share-settled equity-based compensation	8,290	8,922	9,211	10,510					
Depletion, depreciation and amortization	265,746	324,927	350,132	395,703					
Impairment expense	620,889	40	40	40					
Organizational restructuring expenses	16,371	10,420	10,420	-					
Loss on disposal of assets, net	248	582	1,358	5,491					
Mark-to-market on derivatives:									
(Gain) loss on derivatives, net	(79,151)	(47,583)	(95,466)	140,603					
Settlements (received) paid for matured derivatives, net	63,221	(363,146)	(178,354)	(76,503)					
Settlements paid for early termination of commodity derivatives, net	(5,409)	-	-	—					
Premiums paid for commodity derivatives	(9,063)	-	-	-					
Settlements received for contingent consideration	-	3,912	2,357	2,082					
Accretion expense	4,118	3,759	3,689	3,648					
Interest expense	61,547	121,198	119,920	128,258					
Loss on extinguishment of debt, net	-	1,459	661	1,214					
Write-off of debt issuance costs	935	—	—	—					
Litigation settlement	(42,500)	-	-	—					
Income tax (benefit) expense	(2,588)	7,986	(220,937)	(214,796)					
General and administrative (transaction expenses)	-	861	-	3,120					
Consolidated EBITDAX (non-GAAP)	\$560,195	\$905,570	\$867,529	\$931,238					
Transaction adjustments (Senior Secured Credit Facility covenant compliance) <sup>1</sup>	_	(21,562)	185,470	133,144					
Consolidated EBITDAX (non-GAAP) (Senior Secured Credit Facility covenant compliance) <sup>1</sup>	\$560,195	\$884,008	\$1,052,999	\$1,064,382					



<sup>1</sup> Calculation conforms to credit facility covenant which requires various treatment of asset transaction impacts.

# **Supplemental Non-GAAP Financial Measures**

#### **Consolidated EBITDAX**

The following table presents a reconciliation of net cash provided by operating activities (GAAP) to Consolidated EBITDAX (non-GAAP) for the periods presented:

	Trailing Twelve Months ended						
(in thousands, unaudited)	December 31, 2019	March 31, 2023	June 30, 2023	September 30, 2023			
Net cash provided by operating activities	\$475,074	\$775,783	\$656,546	\$688,138			
Plus:							
Interest expense	61,547	121,198	119,920	128,258			
Organizational restructuring expenses	16,371	10,420	10,420	-			
Current income tax expense	-	6,234	2,224	3,648			
Net changes in operating assets and liabilities	66,193	15,148	96,093	119,391			
General and administrative (transaction expenses)	_	861	—	3,120			
Settlements received for contingent consideration	-	3,912	2,357	2,082			
Litigation settlement	(42,500)	-	—	_			
Other, net	(16,490)	(27,986)	(20,031)	(13,399)			
Consolidated EBITDAX (non-GAAP)	\$560,195	\$905,570	\$867,529	\$931,238			



#### Net Debt

Net Debt is a non-GAAP financial measure defined in the Company's Senior Secured Credit Facility as the face value of long-term debt plus any outstanding letters of credit, less cash and cash equivalents, where cash and cash equivalents are capped at \$50 million when there are borrowings on the Senior Secured Credit Facility. Management believes Net Debt is useful to management and investors in determining the Company's leverage position since the Company has the ability, and may decide, to use a portion of its cash and cash equivalents to reduce debt.

(in thousands, unaudited)	December 31, 2019	March 31, 2023	June 30, 2023	September 30, 2023
Total senior unsecured notes	\$800,000	\$1,054,151	\$1,054,151	\$1,954,151
Senior Secured Credit Facility	375,000	120,000	575,000	—
Letters of credit	_	_	_	_
Total long-term debt	\$1,175,000	1,174,151	1,629,151	1,954,151
Less:				
Cash and cash equivalents	40,857	27,682	50,000	589,695
Net Debt (non-GAAP)	\$1,134,143	\$1,146,469	\$1,579,151	\$1,364,456

#### Net Debt to Consolidated EBITDAX

Net Debt to Consolidated EBITDAX, a non-GAAP financial measure, is calculated as Net Debt divided by Consolidated EBITDAX, for the previous four quarters, as defined in the Company's Senior Secured Credit Facility. Net Debt to Consolidated EBITDAX is used by the Company's management for various purposes, including as a measure of operating performance, in presentations to its board of directors and as a basis for strategic planning and forecasting.

